

Carmignac'sResponsible Investment Approach

Sandra Crowl, CAIA Stewardship Director



Carmignac, a pioneer in sustainable EM debt

- ► Fixed income funds account for 20.3% of all sustainable funds in Europe compared to 51.1% of equity funds
- ➤ Sustainable fixed income funds account for 14.4% of the overall fixed income fund universe compared to 21.6% of the comparable equity funds in its own universe
- ► Within the sustainable fund space, EM Sovereign debt funds represent 6% of fixed income funds (€30bn AuM out of €495bn AuM of fixed income funds) and 1.2% of all sustainable funds in Europe



Lowe	er risk		Higher risk_			
Potentially lower return				Potentially higher return		
1	2	3	3 4 * 5 6 7			





Joseph MOUAWAD Fund manager

CITYWIRE AAA

WHY THIS STRATEGY?



 Aims to capture EM bond market opportunities with a sustainable approach whatever the market conditions



Prolonged period of very low/negative interest in DM sovereigns while **EM bonds offer much higher yields**



3. Cheap valuations in EM bonds as many EM assets have not recovered their pre-crisis levels while the dollar multi-year cycle supports the asset class

3Y KEY METRICS

Annualized Performance	+12.28%	Sortino Ratio	1.73
Sharpe Ratio	1.25	Average Rating	BBB-

Fund ID Card

Inception Date: 31 July 2017

AuM: **€ 103 m** as of 30/06/2021

- Reference Indicator: JP Morgan GBI Emerging Markets Global Diversified Composite Unhedged EUR Index*
- Category: Global Emerging Market Bond
- SFDR Fund Classification: Article 9 <u>EUR-lex</u>
- Stars: ★★★★★



EUR Global Emerging Market Bond. Morningstar Direct © 2021 Morningstar, Inc.

Source: Carmignac, 28/06/2021. A & F Share Class EUR Acc. *Bloomberg code: JGENVUEG
Risk Scale from the KIID (Key Investor Information Document). Risk 1 does not mean a risk-free investment.
This indicator may change over time. The reference to a ranking or prize, is no guarantee of the future results of the UCITS or the manager.

Source and Copyright: Citywire. Joseph Mouawad is AAA rated by Citywire for his rolling three year risk-adjusted performance across all funds the manager is managing to 30th Augustlune 2021. Citywire Fund Manager Ratings and Citywire Rankings are proprietary to Citywire Financial Publishers Ltd ("Citywire") and © Citywire 2021. All rights reserved.

Past performance is not necessarily indicative of future performance. The return may increase or decrease as a result of currency fluctuations

Performances are net of fees (excluding applicable entrance fee acquired to the distributor



Carmignac Portfolio **Emerging Patrimoine**





Lower risk Potentially lower return

Why Investing in EM Debt with Carmignac?

AN EXPERIENCED **MANAGEMENT TEAM**

The management team has been in place at the helm of the FM Debt strategy since launch as well as Carmignac Ptf **Emerging Patrimoine** since 09/2015 demonstrating both strong absolute and relative performance



HIGHLY FLEXIBLE **INVESTMENT PROCESS**

- ► The 'Systematic Signals' monitoring by the management team allows to cover this large investment universe
- ► The Strategy seeks to benefit from market upturns while limiting drawdowns, and offers great diversification



SUSTAINABLE OBJECTIVE

► This Strategy's sustainable objective* through rules based, proprietary ESG rating, is to invest in countries that are making progress in some or all the three Environment, Social and Governance dimensions









ATTRACTIVE RISK REWARDS FOR EM BOND PICKERS

Highly Flexible Investment Process





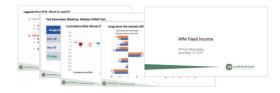


TOP-DOWN

Economic context analysis



Impact on EM Fixed Income markets



Determination of the Fund's overall
 Beta, and specific Beta to EM FX, EM
 Rates & EM Credit







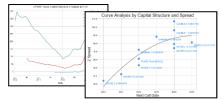
ESG ASSESSMENT

Воттом-UР

Issuer analysis



Bond picking



ESG Criteria is **Central** in the Decision-Making Process



Carmignac Portfolio EM Debt's investment process



Systematic Signals



Hands-on Analysis



Proprietary impact scoring system for EM countries that focuses primarily on the dynamics with regards to ESG factors. As consideration of ESG issues does not end when the investment decision is made, the management team continuously reviews their investment impact through the tracking of key metrics.



Measurable ESG Objectives: Proprietary Emerging Market Sovereign Impact Scoring System





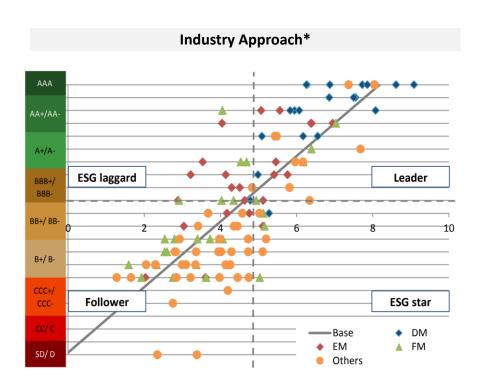




- Numerical scoring system that goes from 1 (Bad) to 5 (Good) with 3 as a neutral point.
- Country score composed of the equally weighted average of the three components E, S, and G.
- Allows to identify the causes of poorperformance for countries under difficulties and vice-versa.
- Methodology that contrasts with industry practice as competitors tend to assign a high ESG score to the more developed countries
- Lack-of-quality information in Emerging Market Debt. Plus, available information tends to focus on static country situations and not on their trajectories

- Each of E,S & G components is the average of their sub-components. If a subcomponent has a Static and Dynamic score they are averaged before being included in the component average calculation.
- Fund score is then aggregated as the weighted average of the country score and the exposure of the positions.

Proprietary EM Sovereign ESG Scoring System: A Contrarian Approach



- Our methodology contrasts with the vast majority of what is done by the current market approach which tends to assign a high ESG score to the more developed countries, focusing on things like absolute level of GDP per capita, access to internet or absolute level of life expectancy.
- Our dynamic scoring approach enable us to isolate countries which are making progress in ESG terms not those which are in a good position today

Measurable ESG Objectives: Proprietary Emerging Market Sovereign ESG Scoring System



Proprietary EM Sovereign ESG Indicators

ENVIRONMENT

Capturing investment in climate mitigation and sustainable development

- ► CO2 per capita
- ▶ Share of Renewables

SOCIAL

Long-term social improvements that drive growth and stability

- ▶ GDP per capita PPP¹
- Life expectancy
- ▶ GINI²
- ▶ Education

GOVERNANCE

Credit Worthiness, Rule of Law, institution & regulatory quality and control of corruption

- ► Ease of doing business
- ► Fiscal Position
- ▶ Debt as years of Revenue Position
- ▶ Current Account Position







MANUAL ADJUSTMENT FACTOR³ THAT MANAGEMENT TEAM CAN USE TO CORRECT ON AN AD HOC BASIS EACH OF THE E, S, AND G FACTORS FOR A COUNTRY



Gross domestic Product per capita purchasing power parity
2. GINI: Inequality index developed by Conrado GINI.

3. While the management team is aiming at having a transparent and thus relatively simple index, there are aspects that are not captured.

Typically, these would be the impact of recent events not yet reflected in the data or that the data available does not cover fully the situation

Proprietary EM Sovereign ESG Scoring System: **Environment Pillar**



- The Environmental aspect aims at capturing what are countries doing to mitigate the impact of climate change and how sustainable is the country's development
- The Environmental factor enables us to find countries that are taking steps to reduce the impact of climate change on their people
- Furthermore, an immediate impact of energy importers substituting fossil fuels to renewables is a positive impact on the Trade Balance

Element	Index	Comments
CO2 per capita	Our World In Data – Oxford University	Static + Dynamic
Share of Renewables	Share of Renewables in total installed capacity – BNEF (Bloomberg New Energy Finance)	Dynamic We take into account Large Hydro in renewables

Proprietary EM Sovereign ESG Scoring System: **Social Pillar**



- Looking at the investment's countries are making to improve their Human Capital which means improving the health of the population and the level of education
- Furthermore, we look at changes in inequality, captured by the GINI, to see if growth is spread over rather than captured by a few
- Improving the Human Capital is related to higher quality growth and economic diversification
- Looking at dynamic aspects for education and life expectancy allow to better capture the performance of countries regardless of their existing wealth

Element	Index	Comments		
GDP Per	IMF	Dynamic		
Capita PPP				
Life	Life expectancy at birth of	Dynamic only, we take		
Expectancy	both sexes – World Bank	the change in the life		
		expectancy of a		
		country vs the world		
		average		
GINI	GINI coefficient – World Bank	Static and Dynamic		
Education	PISA (Reading, Maths,	Dynamic		
	Science) – OECD and if too			
	little data or missing Litteracy			
	Rate – World Bank			



Proprietary EM Sovereign ESG Scoring System: **Governance Pillar**



- Governance should capture how well set-up is the government for delivering long term growth: this will mean looking at the macro-economic set-up as well as the 'rule of law'
- Rule of Law is included in sub-indexes of the ease of doing business index compiled by the World Bank
- Improving the ease of doing business will imply making sure that there is access to energy for companies, to making it easier and faster to start a company
- Use of the IMF data for the fiscal deficit, debt to GDP and current account to GDP in order to further quantify the macro prudential regime.

Element	Index	Comments
Ease of Doing Business	Ease of doing business – World Bank	Dynamic Captures contract enforcement metrics
Fiscal Position	Fiscal Deficit - IMF	Static and Dynamic
Debt as Years of Revenue Position	Gross Debt to GDP and Revenue to GDP – IMF	Static and Dynamic
Current Account Position	Current Account to GDP - IMF	Static and Dynamic



Chile vs Russia Case Study: **A Similar Score for Two Different Political Systems**



	CHILE	RUSSIA	
CO2 per Capita	3.00	2.00	
Share of Renewables	< 4.00	3.00	CHILE
Adjustment*			
ENVIRONMENT	3.50	2.50	
Life Expectancy	2.00	3.00	
GDP Per Capita PPP	3.00	3.00	
GINI Coefficient	3.50	3.00	
Education	< 4.00	3.00	CHILE
Adjustment*			
SOCIAL	3.13	3.00	
Ease of Doing Business	3.00	4.00	
Fiscal Position	3.00	5.00	RUSSIA
Debt Position	2.50	4.00	W III III
Current Account Position	2.50	3.50	
Adjustment*			
GOVERNANCE	2.75	4.13	
TOTAL	< 3.13	3.21	=



China Case Study: **ESG Rating 3.34** | **A+ Credit Rating**



CO2 per Capita	2.00	
Share of Renewables	5.00	$\langle \checkmark \rangle$
Adjustment*		
ENVIRONMENT	3.50	
Life Expectancy	3.00	
GDP Per Capita PPP	5.00	⟨√)
GINI Coefficient	2.50	
Education	3.00	
Adjustment*		
SOCIAL	3.38	
Ease of Doing Business	5.00	
Fiscal Position	(1.50	(\mathbf{X})
Debt Position	2.50	
Current Account Position	3.50	
Adjustment*		
GOVERNANCE	3.13	Chinese sovereign bonds are well suited
TOTAL	(3.34	with regards to our ESG framework



Saudi Arabia Case Study: **ESG Rating 2.68** | **A Credit Rating**



CO2 per Capita	2.50	
Share of Renewables	1.00	(\mathbf{X})
Adjustment*		
ENVIRONMENT	1.75	
Life Expectancy	2.00	
GDP Per Capita PPP	3.00	
GINI Coefficient		
Education	3.00	
Adjustment*	-0.50	(X)
SOCIAL	2.16	
Ease of Doing Business	5.00	
Fiscal Position	3.50	
Debt Position	3.00	
Current Account Position	5.00	$\langle \rangle$
Adjustment*		
GOVERNANCE	4.13	'Bad' rating for Saudi sovereign bonds
TOTAL	2.68	with regards to our ESG framework



Corporate Bond Approach to Socially Responsible Investment¹





1: All the funds and underlying issuers are not concerned by this statement. For more details, please refer to: https://www.carmignac.com/en_US/responsible-investment/1/4

EM Debt

Carmignac's firm-wide fund exclusions policy

Our exclusions policy

Our exclusion list contains companies and sectors that are excluded due to their activities or their business norms.

This policy applies to all funds where Carmignac acts as an investment manager.

Firm-wide hard restrictions

(transactions are prohibited and blocked on trading tools)

- Controversial weapon manufacturers that produce products that do not comply with treaties or legal bans*
- All Tobacco producers + wholesale distributors and suppliers with revenues over 5% from such products
- Thermal coal miners with over 10% revenues or 20 million tonnes from extraction
- Power generators that produce more CO2 than the defined threshold**
- Adult entertainment and pornography producers and distributers with over 2% revenues from such product
- International Global Norms violations including OECD Business Principle, ILO Principles, UNGC Principles , EU, UN or OFAC sanctions

*Companies that do not comply with: 1) The Ottawa Treaty (1997) which prohibits the use, stockpiling, production and transfer of anti-personnel mines; 2) The Convention on Cluster Munitions (2008) which prohibits the use, stockpiling, production and transfer of cluster munitions; 3) The Belgian Loi Mahoux, the ban on uranium weapons; 4) The Chemical Weapons Convention (1997) which prohibits the use, stockpiling, production and transfer of chemical weapons; 5) The Treaty on the Non-Proliferation of Nuclear Weapons (1968), which limits the spread of nuclear weapons to the group of so-called nuclear weapons states (USA, Russia, UK, France and China); 6) Biological Weapons Convention (1975) which prohibits the use, stockpiling, production and transfer of biological weapons **In line with the 2 ° C scenario suggested by the IEA or new coal/nuclear build or Gas>30%, Coal >10%, Nuclear >30% revenues if CO2 data not available Please refer to Carmignac's exclusion policy for further detail

Carmignac's proprietary ESG research system, START

Integrates ESG research throughout the investment process

We compare a company vs. its peers to decide on which have similar significant stakeholders. We then group these companies by region and size to constitute our own ESG peer groups

We gather large quantities of raw data from specialised sources such as company reported data and controversies. This data is automatically transferred into START

Companies are ranked within their ESG peer group based on financially material ESG metrics to provide a baseline quantitative rating of A-E

Our analysts use their in-depth company and industry knowledge and quantitative analysis to provide unique insights and input



Key components:

- 1. Proprietary **ESG peer groups** including regional and market cap considerations
- 2. Both machine and human input
- 3. Inclusion of **impact** assessment

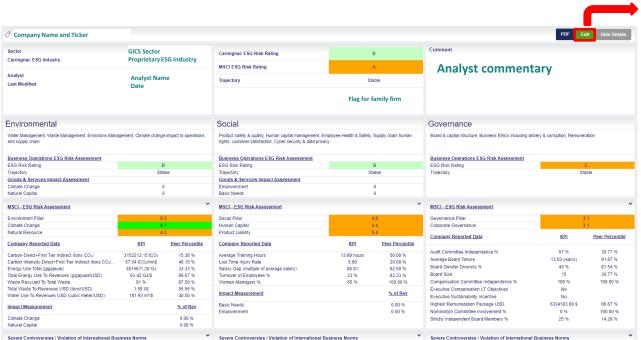
START's output

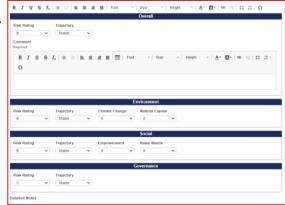
- Rating of A (best) to E (worst)
- Supporting comment to qualify rating
- Forward-looking outlook assessment

The proprietary ESG system START combines and aggregates market leading data providers ESG indicators. Given the lack of standardisation and reporting of some ESG indicators by public companies, not all relevant indicators can be taken into consideration. START provides a centralised system whereby Carmignac's proprietary analysis and insights related to each company are expressed, irrespective of the aggregated external data should it be incomplete. For more information, please refer to our website: https://www.carmignac.co.uk/en_GB/responsible-investment/in-



START in practice







START* ESG indicators and output rating

ESG Indicators

We analyse and compare each company against 31 identifiable and relevant sustainable metrics

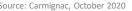
Environmental	Social	Governance
Carbon Emissions –Direct & First Tier Indirect (tonnes CO2e)	% Employee Satisfaction	% Audit Committee Independence
Carbon Intensity- Direct & First Tier Indirect (tonnes CO2e/USD mn)	Employee Turnover	Compensation Committee Independence
Flaring of Natural Gas	Female Managers	Nomination Committee Involvement
Total Energy Use/Revenues	Average Employee Training Hours	Long Term Objective-Linked Executive Compensation
Renewable Energy Use Ratio	Lost Time Due to Injury Rate	Independent Board Members
Energy Use Total	Employee Fatalities	Average Board Tenure
Total Waste / Revenues	Chief Executive Salary Gap	% Board Gender Diversity
Waste Recycled /Total Waste	% Gender Pay Gap	Highest Remuneration Package
Accidental Spills	% Customer Satisfaction	Board Size
Water Use / Revenues		Sustainability Compensation Incentives
Water Recycled		
Fresh Water Withdrawal Total		

START output rating

Each company is given a rating of A-E which reflects our analysts' view of firm ESG risk

Rating	Definition
Α	Manages their risk effectively that have financial impact and communicates with investors
В	Flaws in management system led & working on improvement following recent financial impact controversies.
С	Aware of future risks but do not have adequate systems to manage impact of future financial material risk.
D	Do not understand & no action taken on recent controversies. Management doesn't understand and not addressing risk
Ē	Not aware of the risk they are facing and has no management plan in place. Faced with controversies and has no plans

*The proprietary ESG system START combines and aggregates market leading data providers ESG indicators. Given the lack of standardisation and reporting of some ESG indicators by public companies, not all relevant indicators can be taken into consideration. START provides a centralised system whereby Carmignac's proprietary analysis and insights related to each company are expressed, irrespective of the aggregated external data should it be



Carmignac's Engagement Policy

In addition to active voting, Carmignac commits to engagement with companies to raise awareness of ESG controversies or issues.

Portfolio managers, analysts and the ESG team collaborate to engage actively with the investee companies.

There are five types of engagement:

- 1. ESG risks
- 2. Thematic engagement
- 3. Impact engagement
- 4. Controversial behaviours engagement
- 5. Proxy voting decisions engagement





The proprietary ESG system START combines and aggregates market leading data providers ESG indicators . Given the lack of standardisation and reporting of some ESG indicators by public companies, not all relevant indicators can be taken into consideration. START provides a centralised system whereby Carmignac's proprietary analysis and insights related to each company are expressed, irrespective of the aggregated external data should it be incomplete.

Source: Carmignac. October 2020

Committing to Collaboration and Affiliations



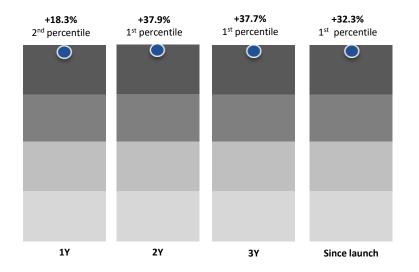


Highest PRI rating ach	ieved	2018	2019	2020
Strategy & Governance	Our score	Α	<u>A+</u>	A+
(S&G)	Median*	А	А	А
Listed Equity-	Our score	А	A+	A+
Incorporation	Median	В	В	А
Listed Equity- Active Ownership	Our score	А	В	Α
	Median	В	В	В
Sovereign, supra, agency	Our score	В	С	Α
(SSA)	Median	В	В	В
Fixed Income- Corporate	Our score	В	В	Α
Financial	Median	В	В	В
Fixed Income - Corporate	Our score	В	В	A
Non-Financial	Median	В	В	В

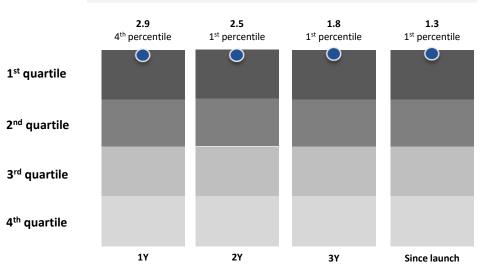


Carmignac Portfolio EM Debt: 1st decile over Multiple Periods

Return in the Global Emerging Market Bond category



Sharpe ratio in the Global Emerging Market Bond category





Main Risks of Carmignac Portfolio EM Debt





Emerging Markets

Operating conditions and supervision in "emerging" markets may deviate from the standards prevailing on the large international exchanges and have an impact on prices of listed instruments in which the Fund may invest.

Interest rate

Interest rate risk results in a decline in the net asset value in the event of changes in interest rates.

Currency

Currency risk is linked to exposure to a currency other than the Fund's valuation currency, either through direct investment or the use of forward financial instruments.

Credit

Credit risk is the risk that the issuer may default.

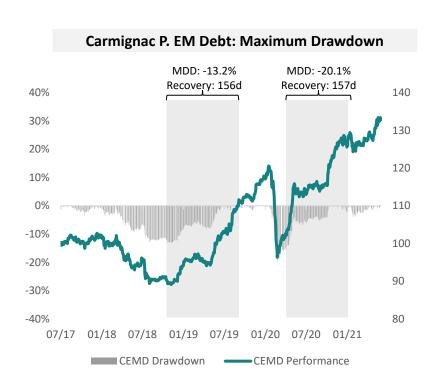
• The Fund presents a risk of loss of capital

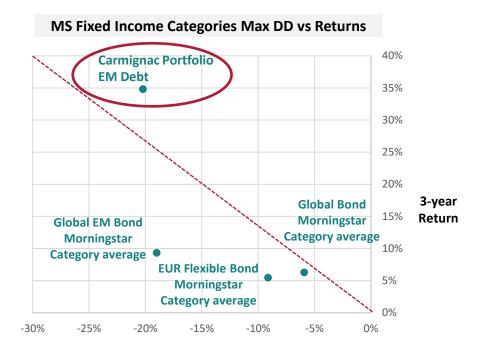


Appendix



Evolution of Maximum Drawdown and Recovery Periods





Maximum DD



An Experienced Management Team



GLOBAL FIXED INCOME



Rose **OUAHBA** *Head of Fixed Income*



Keith **NEY**



Julien CHERON



Eliezer BEN ZIMRA



Guillaume **RIGEADE**



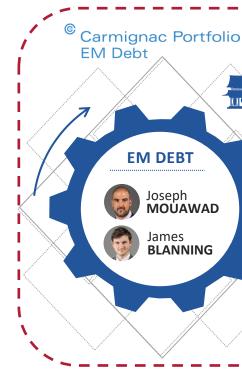
EURO FIXED INCOME



Marie-Anne **ALLIER**



Aymeric **GUEDY**





CREDIT



Pierre **VERLÉ** *Head of team*



Alexandre **DENEUVILLE**



Florian VIROS



EMERGING EQUITIES



Xavier **HOVASSE** Head of team



Haiyan **LI**



Amol **GOGATE**



G10 FIXED INCOME



Michael MICHAELIDES



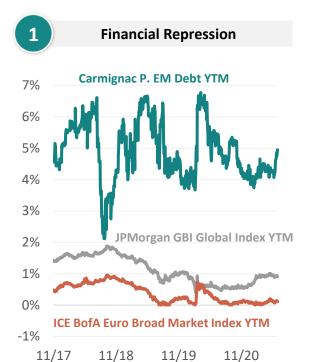
RISK MANAGEMENT

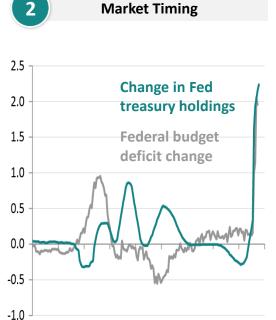


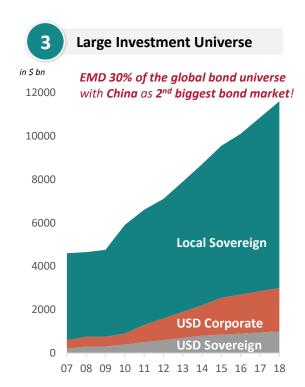
Guillaume **HUTEAU**Front Office Risk Manager

Source: Carmignac, Management team as of 01/07/2021. The Fund's Management Team may change over the Fund's lifespan.

Why Investing in EM Debt?





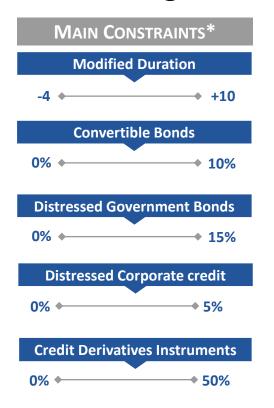




For illustrative purposes only Source: Carmignac, Refinitiv, Left: 05/07/2021 Middle: October 2020 Right: JPMorgan, 2018

2011 2013 2015 2017 2019 2021

Risk Management



RISK MONITORING

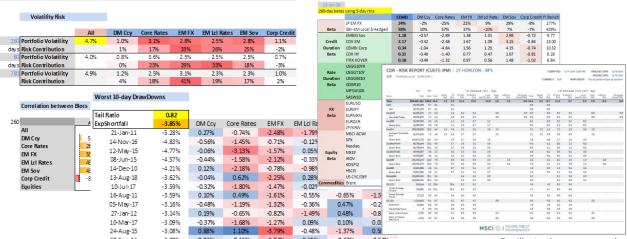
Within the management team

Evaluating the portfolio's behaviour using a wide range of tools (ex-ante volatility, correlations, factor decomposition, simulations) allows the calibration of positions

RISK CONTROL

Independent control team through portfolio managers

Monitoring of exposures, investment limits (regulatory, prospectus, internal), portfolio **VaR** monitoring, historical **stress tests**





For illustrative purpose only.
Source: Carmignac

*gross limits

Carmignac Portfolio EM Debt: 3Y Correlation figures with largest funds in the Morningstar category

	Carmignac P. EM Debt A EUR Acc	Carmignac Sécurité A EUR Acc	Carmignac P. Flexible Bond A EUR Acc	Carmignac P. Credit A EUR Acc	Aviva Investors Em Mkts Bd I USD Acc	Schroder ISF EM Dbt Abs Rt A Dis USD Q	Fidelity Emerging Mkt Dbt Y-Acc-USD	JPM EMBI Global Diversified TR USD	JPM GBI Index
Carmignac Pf EM Debt A EUR Acc	100%								
Carmignac Sécurité A EUR Acc	74%	100%							
Carmignac Pf Flexible Bond A EUR Acc	66%	85%	100%						
Carmignac Pf Credit A EUR Acc	66%	82%	88%	100%					
Aviva Investors Em Mkts Bd I USD Acc	66%	61%	62%	54%	100%				
Schroder ISF EM Dbt Abs Rt A Dis USD Q	50%	25%	14%	17%	61%	100%			
Fidelity Emerging Mkt Dbt Y-Acc-USD	72%	66%	66%	61%	95%	65%	100%		
JPM EMBI Global Diversified TR USD	66%	61%	60%	53%	98%	64%	96%	100%	
JPM GBI Index	79%	60%	55%	53%	70%	67%	73%	71%	100%



Main Risks of Carmignac Sécurité



Interest rate

Interest rate risk results in a decline in the net asset value in the event of changes in interest rates.

Credit

Credit risk is the risk that the issuer may default.

Risk of capital loss

The portfolio does not guarantee or protect the capital invested. Capital loss occurs when a unit is sold at a lower price than that paid at the time of purchase.

Currency

Currency risk is linked to exposure to a currency other than the Fund's valuation currency, either through direct investment or the use of forward financial instruments.

The Fund presents a risk of loss of capital.

Main Risks of Carmignac Portfolio Flexible Bond



Interest rate

Interest rate risk results in a decline in the net asset value in the event of changes in interest rates.

Credit

Credit risk is the risk that the issuer may default.

Equity

The Fund may be affected by stock price variations, the scale of which is dependent on external factors, stock trading volumes or market capitalization.

Currency

Currency risk is linked to exposure to a currency other than the Fund's valuation currency, either through direct investment or the use of forward financial instruments.

The Fund presents a risk of loss of capital.



Main Risks of Carmignac Portfolio Credit



Credit

Credit risk is the risk that the issuer may default.

Interest rate

Interest rate risk results in a decline in the net asset value in the event of changes in interest rates.

Risk of Capital Loss

The portfolio does not guarantee or protect the capital invested. Capital loss occurs when a unit is sold at a lower price than that paid at the time of purchase.

Currency

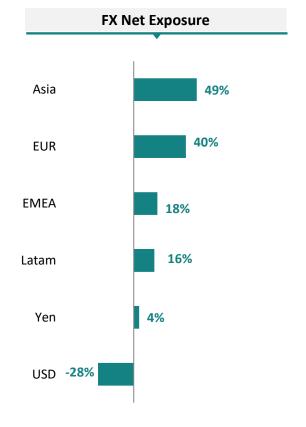
Currency risk is linked to exposure to a currency other than the Fund's valuation currency, either through direct investment or the use of forward financial instruments.

The Fund presents a risk of loss of capital.



Carmignac Portfolio EM Debt: Current Positioning







Carmignac Portfolio EM Debt – The EM FI Team

Joseph Mouawad | Fund Manager



Carmignac, Fund Manager – EM Debt & Currencies

2013-2015

Caxton, London, UK – Portfolio Manager

2008 - 2013

Deutsche Bank, London, UK – Head of EM Structured Fixed Income Trading

2007 - 2008

JP Morgan, London, UK – Interest Rates Derivatives Trading

2005-2007

Barclays Capital, London, UK – Fixed Income Quantitative Analytics **2006**

- -Masters in Applied Math and Multidisciplinary Engineering, Ecole Centrale, Paris, France
- -Masters in Financial Mathematics, Dauphine University & ENSAE, Paris, France

James Blanning | Analyst



Carmignac, Paris – EM Analyst

2015 - 2016

Nomura Investment Bank, London, UK – Analyst, Delta One & Stock Loan Trading Teams

2014 - 2015

Nomura Investment Bank, Paris, France – Interest Rates Junior Sales, Hedge Fund Team

2014

MSc in Quantitative Finance, Cass Business School, City University, London, UK

2013

BA in Economics and Finance, University of Exeter, UK





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